December 7, 2009 Vol. 65 Building the bridge between PR and the bottom line. Issue 46 lews **II-Stars Issue**

🤺 Featuring the PR People & 15 to Watch Award Winners

Much like corporate America, PR is undergoing a sea change in how it does business. As traditional media shrinks and online/social media grows, a new breed of PR professionals is coming into its own. And although the word "integrated" is used way too often when describing the perfect campaign, it's still a word that resonates. So what drives the perfect communications mix? People. Tweets and YouTube aside, PR is still a vocation dependent upon people and their creativity, innovative thinking and leadership. Those strengths perfectly describe the winners of PR News' PR People Awards and the Hall of Fame inductees in this issue. Also included in this issue is our tribute to that new breed—PR News'"15 to Watch" PR up-and-comers (age 30 and under), this year presented in both agency and corporate/nonprofit categories. All of these PR All-Stars will be honored at our Dec. 1 awards luncheon at the National Press Club in Washington, D.C.

PRNews × 15 to Watch • Corporate/Nonprofit

Kimberly Kanary ★



VP of Corp. Communications, Associated Estates Realty • Age: 29

Working in an industry where bad news has nearly become the norm, Kimberly Kanary's passion for communications shines through. Responsible for all internal and external communications, including financial and investor communications at Cleveland-based Associated Estates, a real estate investment trust, Kanary conceived and executed a rebranding program that positively engages both internal and external audiences.

Problem Solving

"I really enjoy identifying creative solutions to problems and turning obstacles into opportunities by utilizing a variety of tactics ranging from the more traditional to new and innovative," she says. "I also have to

be nimble enough to handle each situation as it arises, but firm enough to ensure we're continually looking for ways to enhance our communications programs and execute our strategic objectives."

Making Progress

"Certainly, reputation management is an ongoing process, but I was able to make major strides over a relatively short amount of time by creating and executing a comprehensive plan to address the major ways in which we reach our key constituents."

Showing Value

"These days it's easy for companies to cut budgets or programs that don't appear to have a direct correlation

to the bottom line. As a communications professional, it's my responsibility to continually demonstrate the value of communications and how it's more important than ever to have a strong program during the most difficult of times."

